



Replies on Questions from Shareholders

SHAREHOLDER	QUESTION	ANSWER
Mohd Tahir Bin Maulut	(a) What is the company's future outlook ?	<p>We are confident about the Group's prospects going forward, given our solid client portfolio, strong track record and proven wealth of expertise in delivering projects on time and within budget.</p> <p>We remain committed to our long-term vision and growth objectives, as we focus our efforts on elevating the customer experience and journey, as well as helping our clients attain their objectives.</p> <p>For details, please refer to the MD's AGM Financial Performance and Business Updates Presentation slide no. 23.</p>
	(b) May I know when physical AGM will resume ?	<p>In preparation for our upcoming Annual General Meeting (AGM), we will carefully assess the most effective format to ensure compliance with the recent guidelines issued by the Securities Commission Malaysia and Bursa Malaysia. Given the requirement for all Public Listed Companies (PLCs) to hold hybrid or physical general meetings starting from 1 March next year, we will prioritize providing accessible options for our shareholders. We will make the necessary announcement on the format for our next AGM.</p>

SHAREHOLDER	QUESTIONS	ANSWER
Goh Pek Hong	Good morning, what is the group's strategies to add value to the company?	<p>Thank you for your question.</p> <p>As presented earlier under the Moving Forward Strategic Initiatives segment, we will continue to focus on our strength in enhancing our FMS-G&FMS-C sectors. Focusing on migrating more of our solutions to the cloud to support the growing demand for remote workforces.</p> <p>As for our WMS division, we will further strengthen its presence in Indonesia's banking sector by expanding its client portfolio and enhancing its service offerings to meet the growing needs of its expanding client base.</p> <p>We have embarked into the emerging technologies business, such as RPA, and cloud solutions, AI to name a few. Going forward, we continue to leverage disruptive and emerging technologies to enhance and add value to our range of innovative solutions. Censof remains cautiously optimistic that it will continue to deliver a resilient performance, in line with MyDigital initiatives.</p>

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Teh Sue Leng	(a) How much does the company spend on this virtual AGM?	The costs for this AGM are approximately RM25k, which include expenses for the venue, event organization, scrutineer, printing, tokens, and others.
	(b) I would like to request a printed hard copy of the company annual report	We have delivered a copy to your registered address as requested. Alternatively, an electronic copy of the annual report, can be accessed or downloaded in the Investor Relations section of Censof's website at www.censof.com
	(c) May I know what's the future outlook and prospects of the company? Please advise	<p>We are confident about the Group's prospects going forward, given our solid client portfolio, strong track record and proven wealth of expertise in delivering projects on time and within budget.</p> <p>We remain committed to our long-term vision and growth objectives, as we focus our efforts on elevating the customer experience and journey, as well as helping our clients attain their objectives.</p> <p>For details, please refer to the MD's AGM Financial Performance and Business Updates Presentation slide no. 23.</p>

SHAREHOLDER	QUESTION	ANSWER
Lee Chong Sing	Good morning, Mr. Chairman and Board of Directors. Kindly give us rm30 Touch-n-Go e-wallet for being loyal shareholders and attending this AGM. Thank you.	The eGift Voucher (RM30 Touch & Go e-wallet) has been distributed via email to all registered shareholders who attended the Annual General Meeting held on 11th September 2024.
Teh Sue Leng	Would the BOD kindly give Touch n Go e- wallet as a token of appreciation for attending this RPV	
Cheah Yew Boon	Kindly give eVoucher/eWallet to attendees as a token of appreciation for this annual event.	
Wong Nyuk Pin	Pls consider to provide some etoken for attending shareholders, thanks.	
Lau Ati @ Lau ChuanTeng	Please consider give e voucher to participating shareholder. Thank you	
Tan Kim Khuat	Pls consider some etoken to attending shareholders, thanks	
Teh Sue Wei	Can the BOD give Touch n Go e- wallet as a token of appreciation for attending this RPV Thank you	

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Tee Beng Ngo	Please give us some doorgifts/e vouchers/e wallet for attending this RPV as a token of appreciation. Tq	The eGift Voucher (RM30 Touch & Go e-wallet) has been distributed via email to all registered shareholders who attended the Annual General Meeting held on 11th September 2024.
Te Seng Whatt @ Tay Seng Whatt	Please give us some e vouchers/e wallet for attending this RPEV as a token of appreciation. Tq	
Chee Teng Ho	Please give us some doorgifts/e vouchers/e wallet for attending this RPV as a token of appreciation. Tq	
Zizi Alias	Will we get a token of appreciation for attending and voting?	
Lim Ba Tai @ Lim Eng Kim	Please give us some e vouchers/e wallet for attending this RPV as a token of appreciation. Tq	

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Tan Kim Khuat	(a) With the economy turn good, how will Censof position yourself to gain more contract from government and private sector?	We intent to leverage on existing expertise and track record, focus on Digital Transformation solutions, strengthen relationships with government agencies and GLCs & expand market presence in E-Invoicing and Compliance solutions. With this, we are hopeful that we will be able to secure more contracts from both the public and private sectors.
	(b) What is the revenue plan to achieve 5 years down the road? many years ago, the company has planned to achieve RM500mil revenue, but it has never been achievable.	<p>With our solid client portfolio, strong track record and proven wealth of expertise in delivering projects on time and within budget, we are confident about the prospects going forward.</p> <p>We remain committed to our long-term vision and growth objectives, as we focus our efforts on elevating the customer experience and journey, as well as helping our clients attain their objectives.</p>
	(c) What is the board view on dividend payment?	The decision to declare dividend payment will be based on careful evaluation of the financial position, performance, reserve position and planned investment. We appreciate your continued support as we focus on building a stronger foundation for the company's future growth.
	(d) Pls send me a printed report to 7 jln merak 1 bdr puchong jaya 47100 puchong. this is not a question, thanks	We have delivered a copy to your registered address as requested. Alternatively, an electronic copy of the annual report, can be accessed or downloaded in the Investor Relations section of Censof's website at www.censof.com

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Chan Fung Han	The audit fees by Crowe increased RM40k @ 11% compared to prior year, it is above the inflation rate. What are the additional audit procedures performed by Crowe that commensurate with the higher fees this year?	The increase in audit fee was due to the inflationary adjustment and additional time cost to review the audit working papers of component auditor in Indonesia, which the operation there had become more significant to the Group in FY2024.
	Annual growth rate used for assessing the recoverable amounts of goodwill is more than 20% for each segment. However, the Group revenue and profit was decreased in the current financial year. How the Management justify such a high growth rate in the future financial years?	<p>The high future growth rate is expected to accelerate our current organic growth. This is primarily supported by our WMS segment, of which PT Praisindo has successfully secured more contracts. We are also anticipating ABSS Connect to further improve our revenue due to the e-invoicing mandate, as well as our digital technology, with the establishment of the new InsureKu platform and our Tender Pintar, expanding its strong customer base to include the penetration into the GLC market.</p> <p>Please refer to the Annual report page 166 for details.</p>
	How much of the RM26,870,000 of trade receivables have been collected subsequent to year-end up to latest applicable, especially the RM16,921,000 which have been past due?	As of July 2024, we have successfully collected approximately RM17 million of the trade receivables. Out of the RM17 million, RM9.2 million is from the past due trade receivables.

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Chan Fung Han	Please explain further on the claim of unpaid amounts by former trade creditor - Cedre International Sdn Bhd ("Cedre").	<p>Cedre has claimed RM2,140,520 for unpaid balances related to a Collaboration Agreement dated 19 April 2011. The arbitration award, dated 12 January 2024, ruled in favour of Cedre, granting Cedre RM2,140,520 plus RM473,556 in legal costs.</p> <p>CSM has filed an appeal against the award at the High Court on 15 March 2024, with a hearing scheduled for 19 November 2024. Based on legal advice, the Management believes that the appeal may succeed and thus, has not recognised a provision in the financial statements.</p>
Te Seng Whatt @ Tay Seng Whatt	From the presentation, the company seems to be doing very well, but why the share price cannot go up? Tq	<p>The share price movement is dictated by market forces and is beyond our control. Market sentiments have been subdued by various global economic uncertainties.</p> <p>Our strong financial health and competitive advantages position us to deliver significant value to our shareholders. We believe that our intrinsic value, as reflected by our underlying business performance, will ultimately be reflected in our share price.</p> <p>Thus, we are here for the long run during which the share price would have gone through a few cycles. We will continue to focus on improving our business and deliver results to enhance value to our shareholders.</p>

SHAREHOLDER	QUESTION	ANSWER
Chee Teng Ho	May I know why all the peer companies share prices have gone up but not Censof. Tq	<p>The share price movement is dictated by market forces and is beyond our control. Market sentiments have been subdued by various global economic uncertainties.</p> <p>Our strong financial health and competitive advantages position us to deliver significant value to our shareholders. We believe that our intrinsic value, as reflected by our underlying business performance, will ultimately be reflected in our share price.</p> <p>Thus, we are here for the long run during which the share price would have gone through a few cycles. We will continue to focus on improving our business and deliver results to enhance value to our shareholders.</p>
Tan Chew Boon	Good morning. May I know which type of meeting is more cost control as last year was physical while this year is virtual?	<p>Thank you for your question.</p> <p>The Management looked into few factors such as wider coverage, cost, venue and the need to accommodate for large shareholders participation, virtual will be a better option.</p>